# METHANEX A Responsible Care Company

#### **Income and Cash Flows from Operating Activities**

(US\$ millions)

554 mmons	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001
Revenue	1,967	1,198	2,314	2,266	2,108	1,658	1,719	1,420	1,042	1,192
Cost of sales and operating expenses	(1,700)	(1,056)	(1,951)	(1,617)	(1,309)	(1,208)	(1,285)	(1,034)	(776)	(954)
Depreciation and amortization	(131)	(118)	(107)	(112)	(107)	(91)	(79)	(96)	(111)	(113)
Inventory write-down	-	-	(33)	-	-	-	-	-	-	-
Interest expense	(24)	(27)	(38)	(44)	(45)	(41)	(31)	(39)	(29)	(32)
Interest and other income	3	-	11	27	10	10	7	14	10	19
Unusual items, net <sup>1</sup>	22	-	-	-	26	(58)	-	(179)	(86)	(11)
Income tax recovery (expense)	(34)	4	(27)	(147)	(201)	(106)	(95)	(85)	(27)	(30)
NET INCOME	102	1	169	373	482	164	236	1	23	71
Add (deduct):										
Depreciation and amortization	131	118	107	112	107	91	79	96	111	113
Future income taxes	7	1	(39)	(13)	47	66	47	45	8	22
Non-cash unusual items <sup>1</sup>	(22)	-	-	-	(26)	-	-	170	88	-
Other, net <sup>2</sup>	33	9	(2)	19	12	7	7	16	15	13
CASH FLOWS FROM OPERATING ACTIVITIES BEFORE UNDERNOTED	252	129	235	491	622	328	369	328	245	219
Changes in non-cash working capital	(99)	(19)	78	33	(154)	29	(39)	31	(54)	157
CASH FLOWS FROM OPERATING ACTIVITIES	153	110	313	524	468	357	330	359	191	376
Increase (decrease) in cash position	24	(159)	(160)	133	196	(51)	(78)	(134)	89	106
Operating income	158	24	223	537	692	359	355	290	155	125
Income before unusual items (after-tax)	80	1	169	373	456	222	236	180	109	82
Adjusted EBITDA <sup>3</sup>	267	142	330	649	799	450	434	386	266	238

<sup>1</sup> Unusual items, net include gain on sale of Kitimat assets (2010), Kitimat closure costs (2005), adjustment to future income tax related to change in Trinidad tax legislation (2006/2005), asset restructuring charges (2005, 2003, 2002 and 2001), writedown of property, plant and equipment (2003) and site restoration expense (2002).

#### **Consolidated Balance Sheets**

(US\$ millions)

	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001
ASSETS										
Cash and cash equivalents	194	170	328	488	355	159	210	288	421	332
Receivables	320	257	213	402	366	296	293	221	201	135
Inventories	230	172	178	312	245	140	142	127	119	100
Prepaid expenses	27	24	17	21	24	14	17	15	12	9
Current assets	771	623	736	1,223	990	609	662	651	753	576
Property, plant and equipment	2,214	2,183	1,899	1,523	1,362	1,395	1,367	1,320	981	1,032
Other assets	85	117	164	116	101	101	96	111	86	85
TOTAL ASSETS	3,070	2,923	2,799	2,862	2,453	2,105	2,125	2,082	1,820	1,693
LIABILITIES AND SHAREHOLDERS' EQUITY										
Accounts payable and accrued liabilities	251	233	235	466	310	235	231	178	136	110
Current maturities on long-term debt	50	29	15	15	14	14	258	21	-	150
Current maturities on other long-term liabilities	13	9	8	17	17	10	10	12	6	5
Current liabilities	314	271	258	498	341	259	499	211	142	265
Long-term debt	897	885	767	582	473	487	351	756	547	250
Other long-term liabilities	129	97	97	74	69	80	60	69	50	79
Future income tax liabilities	308	301	299	339	352	331	266	261	173	164
Total liabilities	1,647	1,554	1,421	1,493	1,235	1,157	1,176	1,297	912	758
Non-controlling interest	146	133	89	36	9	-	-	-	-	-
Shareholders' equity	1,277	1,236	1,289	1,333	1,209	948	949	785	908	935
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	3,070	2,923	2,799	2,862	2,453	2,105	2,125	2,082	1,820	1,693
Total capitalization	2,370	2,283	2,160	1,966	1,705	1,449	1,558	1,562	1,455	1,335

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Other, net includes stock-based compensation, other non-cash items and other cash payments related to operating activities.

<sup>3</sup> Adjusted EBITDA is a non-GAAP measure. Refer to page 45 of our 2010 Annual Report for a reconciliation to the most comparable GAAP measure.

### **Methanex Performance**

**Financial Metrics** 

(all financial metrics are quoted in US\$ terms)

(all martial means are quoted in est, terms)	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001
Year end share price (US\$, NASDAQ)	30.40	19.49	11.24	27.60	27.37	18.74	18.26	11.23	8.38	5.54
Diluted net income per share	1.09	0.01	1.78	3.65	4.40	1.39	1.92	0.01	0.18	0.46
Diluted income before unusual items (after-tax) per share	0.85	0.01	1.78	3.65	4.17	1.88	1.92	1.88	1.40	0.70
Cash flow per share <sup>1</sup>	2.73	1.40	2.49	4.83	5.70	2.78	3.04	2.67	1.94	1.42
Adjusted EBITDA per share	2.89	1.54	3.49	6.38	7.32	3.82	3.57	3.14	2.10	1.54
Book value per share	13.78	13.42	14.01	13.56	11.43	8.35	7.91	6.54	7.23	7.13
Price to cash flow	11.14	13.93	4.52	5.72	4.80	6.73	6.01	4.21	4.33	4.73
Price to EBITDA	10.51	12.66	3.22	4.32	3.74	4.91	5.11	3.58	3.99	3.59
Price to book value per share	2.21	1.45	0.80	2.04	2.40	2.25	2.31	1.72	1.16	0.78
Dividends per share	0.62	0.62	0.61	0.55	0.49	0.41	0.28	0.47	0.10	-
Dividend yield (%) <sup>2</sup>	2.6%	4.5%	2.7%	2.1%	2.2%	2.4%	2.1%	4.8%	1.3%	-
Liquidity Ratios										
Quick ratio	1.72	1.66	2.16	1.83	2.18	1.81	1.04	2.48	4.46	1.80
Current ratio	2.45	2.30	2.85	2.46	2.90	2.35	1.33	3.09	5.30	2.17
Working capital (US\$ millions)	457	352	478	725	649	350	163	440	611	311
Profitability Ratios										
Return on equity (ROE)	6.4%	0.1%	13.0%	29.5%	42.0%	24.0%	27.2%	21.3%	11.7%	8.3%
Debt Ratios										
Asset coverage	3.24	3.20	3.58	4.79	5.04	4.20	3.49	2.68	3.33	4.23
Adjusted EBITDA interest coverage	11.00	5.18	8.68	14.75	17.76	10.98	14.00	9.90	9.17	7.44
Debt to capitalization	40%	40%	36%	30%	29%	35%	39%	50%	38%	30%
Net debt to capitalization	35%	35%	25%	7%	10%	26%	30%	38%	12%	7%

### **Definitions**

Adjusted EBITDA = Net income before interest expense, interest and other income, income taxes, depreciation and amortization and unusual items

Quick Ratio = (Current Assets - Inventories) ÷ Current Liabilities

Current Ratio = Current Assets ÷ Current Liabilities

**ROE** = Income before unusual items ÷ Average Shareholders' Equity

Asset Coverage = Total Assets ÷ Long-Term Debt

Adjusted EBITDA Interest Coverage = Adjusted EBITDA ÷ Interest Expense (including capitalized interest)

**Debt to Capitalization** = Long-Term Debt ÷ Total Capitalization

Net Debt to Capitalization = (Long-Term Debt - Cash and Cash Equivalents) ÷ (Total Capitalization - Cash and Cash Equivalents)

Net Debt = Long-Term Debt (including current portion) - Cash and Cash Equivalents

Note: Book value per share is based on period ended shares outstanding; all other per share amounts are based on diluted weighted average shares outstanding.

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<sup>&</sup>lt;sup>1</sup> Cash flow from operating activities before changes in non-cash working capital.

<sup>&</sup>lt;sup>2</sup> Dividend yield is calculated using the average annual share price.



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#### **Global Market Position**

(thousands of tonnes)

SALES VOLUMES BY REGION	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001
Sales of produced methanol	3,540	3,764	3,363	4,569	5,310	5,341	5,298	4,933	5,686	5,390
Sales of purchased methanol	2,880	1,546	2,074	1,453	1,101	1,174	1,960	1,392	809	1,280
Commission sales <sup>1</sup>	509	638	617	590	584	537	169	254	725	720
Total sales	6,929	5,948	6,054	6,612	6,995	7,052	7,427	6,579	7,220	7,390
Total world production	45,049	38,825	39,650	39,512	37,392	35,280	33,497	32,094	30,595	30,171

<sup>&</sup>lt;sup>1</sup> Commission sales volumes commencing in 2004 represent commission sales of 36.9% of production from Atlas that we do not own. Commission sales volumes prior to 2004 represent commission sales of production from Titan Methanol Company prior to our acquisition of Titan effective May 1, 2003.

#### **Methanol Price History**

	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001
										·
Methanex average realized price (\$/tonne)	306	225	424	375	328	254	237	224	160	178
Methanex average realized price (\$/gallon)	0.92	0.68	1.27	1.13	0.99	0.76	0.71	0.67	0.48	0.54

#### **Methanex Production & Supply Statistics**

(thousands of tonnes)

PLANT DATA	OPERATING CAPACITY <sup>1</sup>	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001
Chile											
Chile I	882	-	-	-	613	712	844	809	775	895	878
Chile II	990	159	275	162	286	850	893	931	983	997	841
Chile III	1,088	776	667	926	619	970	919	952	946	1,040	1,064
Chile IV <sup>2</sup>	840	-	-	-	323	654	373	-	-	-	-
	3,800	935	942	1,088	1,841	3,186	3,029	2,692	2,704	2,932	2,783
Trinidad											
Titan <sup>3</sup>	900	891	764	871	861	864	715	740	577	-	-
Atlas4 ( 63.1% ir	nterest) 1,150	884	1,015	1,134	982	1,057	895	421	-	-	-
	2,050	1,775	1,779	2,005	1,843	1,921	1,610	1,161	577	-	-
New Zealand <sup>5</sup>											
Waitara Valley	-	-	-	390	435	404	343	498	149	467	406
Motunui	850	830	822	180	-	-	-	590	819	1,814	1,727
	850	830	822	570	435	404	343	1,088	968	2,281	2,133
North America											
Kitimat, BC <sup>6</sup>	-	-	-	-	-	-	376	486	449	478	249
Medicine Hat <sup>7</sup>	470	-	-	-	-	-	-	-	-	-	196
	470	-	-	-	-	-	376	486	449	478	445
Egypt											
Egypt <sup>7</sup> (60% inte	erest) 760	-	-	-	-	-	-	-	-	-	-
	760		-	-	-	-	-	-	-	-	-
Total production	ı	3,540	3,543	3,663	4,119	5,511	5,358	5,427	4,698	5,691	5,361
Capacity		7,930	6,750	6,750	6,293	6,293	6,293	5,924	5,042	5,930	5,915
Methanol equiva	alent capacity utilization <sup>8</sup>	53%	52%	54%	65%	88%	85%	92%	93%	96%	91%
Number of emp	loyees	1,017	895	878	829	816	824	888	703	824	792

<sup>&</sup>lt;sup>1</sup> The annual production capacity for our facilities may be higher than original nameplate capacity as, over time, these figures have been adjusted to reflect ongoing operating efficiencies at these facilities.

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<sup>&</sup>lt;sup>2</sup> Chile IV commenced operations in June 2005.

<sup>&</sup>lt;sup>3</sup> Methanex acquired the Titan methanol facility on May 1, 2003. 2003 production considers the period May-December.

<sup>&</sup>lt;sup>4</sup> The 1.7 million tonne Atlas methanol facility is a joint venture between Methanex and BP. Capacity stated represents the 63.1% owned by Methanex.

<sup>&</sup>lt;sup>5</sup>The annual production capacity of New Zealand represents only our 0.85 million tonne per year Motunui facility that we restarted in late 2008. Practical operating capacity will depend partially on the composition of natural gas feedstock and may differ from the stated capacity above. We also have additional potential production capacity that is currently idled in New Zealand.

<sup>&</sup>lt;sup>6</sup> The Kitimat facility was permanently closed on November 1, 2005.

<sup>&</sup>lt;sup>7</sup> These two plants are anticipated to commence production in 2011. Methanex owns a 60% interest in the Egypt methanol facility. The 1.3 million tonne Egypt methanol facility produced first methanol in January 2011 and we are nearing completion of the restart of our Medicine Hat, Alberta facility.

<sup>&</sup>lt;sup>8</sup> Calculated as total production divided by capacity (excluding Medicine Hat and Egypt facilities for 2010).

## **Methanex Stock Trading History**

# METHANEX

A Responsible Care® Company

#### **Common Share Data**

(millions of shares except where noted)

,	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001
Diluted net income per share	1.09	0.01	1.78	3.65	4.40	1.39	1.92	0.01	0.18	0.46
Diluted income before unusual items (after-tax) per share	0.85	0.01	1.78	3.65	4.17	1.88	1.92	1.88	1.40	0.70
Weighted average shares outstanding	92.2	92.1	94.5	101.7	109.1	117.8	121.5	123.0	126.6	154.4
Period end shares outstanding	92.6	92.1	92.0	98.3	105.8	113.6	120.0	120.0	125.7	131.2
Canadian Trading Volume	127.0	139.9	113.6	116.9	90.1	136.9	134.5	143.7	95.9	157.4
US Trading Volume	88.9	126.9	165.9	144.2	88.1	96.1	68.8	54.0	53.0	168.6
Average Share Price (US\$)	24.29	13.65	22.49	25.48	22.24	16.96	13.23	9.83	7.62	6.33
Closing Share Price (C\$)	30.25	20.53	13.70	27.56	31.90	21.86	21.91	14.53	13.30	8.82
Closing Share Price (US\$)	30.40	19.49	11.24	27.60	27.37	18.74	18.26	11.23	8.38	5.54
Market Capitalization (000's C\$)	2,801	1,891	1,261	2,709	3,375	2,483	2,629	1,744	1,671	1,15 <i>7</i>
Market Capitalization (000's US\$)	2,815	1,795	1,034	2,713	2,896	2,129	2,191	1,348	1,053	727

#### **Methanol - General Information**

#### **Simplified Process Flowchart**



#### **Conversion Formulas**

**Production Conversion** (unit of methanol consumed per unit of product by weight; Source: CMAI)

Acetic Acid	0.55	Diethylene Glycol MME	0.30	Methyl Methacrylate	0.39	Triethylene Glycol MME	0.22
Carbon Tetrachloride	0.22	Dimethyl Ether (DME)	1.50	Methylene Chloride	0.41	Single Cell Protein	1.8 - 2.6
Chloroform	0.29	Formaldehyde (37%)	0.45	MTBE	0.36	Methanol-to-Olefins (MTO)	6.60 (Per Propylene)
Methyl Chloride	0.68	Methyl Acetate	0.43	Polyacetal	1.50	Methanol-to-Propylene (MTP)	3.19
DMT (non-retained)	0.38	Methylamines	1.45	Synthetic Gasoline	2.80		
Biodiesel	0.13						

Volume and Mass Conversions Energy Conversions/Definitions

1 Tonne methanol = 332.6 US Gallons = 7.92 Barrels

1 Barrel = 42 US Gallons

1 Gallon = 1 US Gallon or 3.785 Litres

1 Tonne = 1.1025 Short Ton

1 Short Ton = 0.907 Tonne

1 Kilogram = 2.205 Pounds

 $1 \text{ MSCF} = 26.8 \text{Nm}^3$ 

\$100 per tonne methanol = \$0.30 per gallon methanol

1 MMBTU = 1.055 GJ

1 GJ = 0.948 MMBTU

(assuming approximate caloric value

of pipeline gas = 1000 BTU/SCF or 0.039 GJ/Nm<sup>3</sup>)

BTU = British Thermal Unit

 $GI = Gigajoule = 10^9 joules$ 

MSCF = Thousand Standard Cubic Feet

Nm<sup>3</sup> = Normal Cubic Meter

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