

EMPLOYMENT OPPORTUNITY

Methanex (www.methanex.com) is the world's largest producer and marketer of methanol. We are present in all regions thanks to our 8 marketing offices and our 4 production sites. Methanol is a widely used commodity in the production of many of our everyday life goods. Methanex shares are quoted on the Toronto Stock Exchange and the Nasdaq Global Market.

For our office located in Waterloo, Belgium we are currently looking to recruit a (m/f):
Market Analyst.

Position Summary

Reporting to the Product Manager Europe, you are responsible for understanding demand and supply. You build a network of contacts with the associations of methanol end use markets. You support the Product Manager in the understanding of the competitive landscape in Europe and you participate to the elaboration of the related strategies. Capitalizing on the market knowledge acquired during your first months at Methanex, you will progressively broaden your responsibility to encompass sales related tasks.

Responsibilities

1. Market Analysis

- ⊕ Evaluate current European demand and forecast it with support of the Product Manager using all available tools
 - a. Gather, analyse and present European methanol trade statistics.
 - b. Interact with sales managers to gather customer's market views.
 - c. Understand demand and supply drivers and develop contacts within the end use industries (mainly housing, furniture, automotive and fuel) to uncover future trends.
- ⊕ Evaluate current European supply and forecast it with support of the Product Manager
 - d. Maintain intelligence on operating capability of European and African production facilities.
 - e. Maintain production cost evaluation up-to-date.
- ⊕ Maintain demand and supply in the internal database.
- ⊕ Support the Product Manager in understanding and predicting competitors' strategies supply chain and help to develop best strategy for Methanex to adopt.

2. Support to Sales

- ⊕ Maintain consumers' database up-to-date to ensure no sales potentials are missed.
- ⊕ Participate in developing offers and assist Sales Manager in negotiations.
- ⊕ Progressively increase sales responsibilities from guided small account management to independent larger account management.

Qualifications

Education, experience and profile

- University Degree in Economics, Marketing, Business or Commerce.
- 0 to 1 year experience in analytical position (marketing, sales, logistics,...).
- Accuracy, problem solving skills.
- Team player.

- High integrity & ethical level.
- Good knowledge of Excel.

Competencies

The successful candidate for this position will demonstrate:

- Strong analytical skills and ability to think through complex situations and to analyse large amount of data.
- Ability to provide meaningful management information in a very timely fashion.
- Ability to question and present recommendations to management
- Ability and willingness to manage customers from a commercial, relationship and operational standpoint
- Strong verbal & written communication skills in English. Any other major European language is a plus but not required.

All persons interested in this position should direct their inquiries to

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